

MELGES
Performance Sailboats

P.O. BOX 1 · ZENDA, WISCONSIN 53195 USA



NORTH SAILS

PRSRT STD
US POSTAGE
PAID
MADISON WI
PERMIT NO.
2944

The 2007 ZENDA Report

THE OFFICIAL NEWSLETTER OF MELGES PERFORMANCE SAILBOATS AND NORTH SAILS ZENDA • ZENDA, WISCONSIN

NOW IN EFFECT

2007 MELGES PERFORMANCE SAILBOATS

FALL SAVINGS!

SEPTEMBER 1 - OCTOBER 15

An exclusive opportunity to enhance
your one design sailing program

The C Scow — celebrating
100 years of fast, fun, high
performance racing!

Photo by David Thoreson | Blue Water Studios

**MELGES
PERFORMANCE
SAILBOATS.**

RACING RUNS IN OUR FAMILY
OF HIGH PERFORMANCE ONE DESIGN
SCOWS AND SPORTBOATS.

ALSO OFFERING THE MELGES

X	MC	17	C	E	A	24	32
---	----	----	---	---	---	----	----

MELGES.COM



NORTH SAILS ZENDA:

RESERVE YOUR 2007 SAILS TODAY!

Happy 100th Birthday C Scow!

The Melges C Scow™ has an all new, high-tech look for 2007.



Photo by David Thoreson / Blue Water Studios



SAVE! SAVE! SAVE!

Beginning September 1st, 2006 North Sails Zenda will be offering 2007 model North Sails at a big discount.

Being prepared for top end performance with your team means having the best sails and equipment. Buying your sails from Zenda ensures you will have the latest shapes and designs created with the most advanced technology. Save money and be ready for that first regatta in 2007 with a new set of sails. The North Sails Zenda Team has experts available for Scows and Sportboats as well as youth Classes like the Optimist, 420 and Laser.

BE PREPARED TO OUTPERFORM! Sailors using North Sails have been winning championships and regattas all over the country and around the world! In particular, the X Boat regattas, MC Midwinter Championship, C Scow Black Tie Championship, E Scow Lake Geneva Spring Championship, A Scow Nationals and the Melges 24 North American Championship have all resulted in dominating wins by friends and customers. Visit www.onedesign.com for our complete 2006 Victory List and other sailing information.

CALL NORTH SAILS ZENDA TODAY AT (262) 275-1110 and speak to one of our knowledgeable and very experienced sales representatives about ordering new 2007 North Sails spinnakers, jibs or mainsails!

MELGES PERFORMANCE SAILBOATS:

FALL SAVINGS IN EFFECT, BUY NOW!

SEPTEMBER 1 THRU OCTOBER 15, 2006

SAVE TODAY! Melges is offering big savings on all new 2007 sailboats. In order to achieve maximum savings, follow these four easy steps:

★ STEP 1 ★

CALL (262) 275-1110 and commit to a new 2007 Melges Scow or a Melges 17 Sportboat between September 1 and October 15, 2006. Dollar savings will be calculated at the time of your commitment.

★ STEP 2 ★

APPROVE a sales agreement and secure the purchase with a down payment to reserve a 2007 production slot.

★ STEP 3 ★

PAY IN FULL PRIOR TO OCTOBER 15, 2006 AND PICK UP YOUR BOAT WHEN IT IS COMPLETE.

★ STEP 4 ★

PLEASE COME TO MELGES AND PICK UP YOUR BOAT UPON COMPLETION OR MAKE ARRANGEMENTS FOR WINTER STORAGE AT A MONTHLY RATE.

CALL ZENDA TODAY AT (262) 275-1110 OR GO ONLINE AT MELGES.COM

HARRY MELGES
HARRY@MELGES.COM

CHARLIE HARRETT
CHARLIE@MELGES.COM

SAM ROGERS
SAM@OD.NORTHSAILES.COM

JAMIE KIMBALL
JAMIE@MELGES.COM

ANDY BURDICK
ANDY@MELGES.COM



The Melges 17™, Melges 24™, Melges 32™ are designed by
REICHEL PUGH
YACHT DESIGN

The Melges 17 was a hot ticket in Charleston, South Carolina at the 2006 Easter Regatta.